

KELLI CAPE IV ON LOT 35 w/MODEL/SPEC DISCOUNT

BASE MODEL	Kelli Cape IV w/4 Bedrooms (w/Std Specs)	296,900
ADDED OPTIONS		
CATEGORY	DESCRIPTION	
LOT PREMIUM		
	Premium for Lot 35	5,000
FOUNDATION		
	9' Poured Wall foundation walls in lieu of std 8' block walls	2,500
EXTERIOR		
	Two Dormers	4,000
	Build-out double window in Great Room	700
INTERIOR WALLS		
	9' Ceiling height - main level	2,000
	Open-up Stairs on hallway side	750
	Railing in Hallway at top of stairs	525
DOORS		
	Wider doors on main level (36" wherever possible)	N/C
	Brushed Nickel in lieu of std brass knobs	360
FLOOR COVERING		
	Upgrade to hardwood in Great Room	3,360
	Upgrade to hardwood in main level hallways to bedrooms	960
	Upgrade to hardwood in kitchen and breakfast area	2,288
KITCHEN		
	Kitchen upgrade over \$8,000 std allowance	7,000
	Gas line to kitchen range	300
MASTER BATH		
	5' Tile Shower w/pivoting glass door	4,600
ELECTRICAL		
	20 Recessed lights	2,000
	Add 3 ceiling boxes & wall switches for ceiling fan/light	225
	Ceiling fan & light in Great Room & Master Bedroom	400
EXTERIOR		
	Additional paver area in patio and walkway	1,560
BASE MODEL PLUS OPTIONS TOTAL		\$335,428
SPEC/MODEL DISCOUNT		-\$25,528
TOTAL NET PRICE FOR THE KELLI ON LOT 35		\$309,900